

Chris Needham, MBA
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Executive Profile

Experienced leader of nearly 15 years in program design, data analysis, forecasting, and community wellness. Keen and tested ability to continuously formulate and drive process improvement in a dynamically complex and changing environment with technology integration. Extensive experience in:

- Statistical Analysis
- Health & Wellness Programs
- Monitoring and Reporting
- Diverse Communities
- Process Design and Efficiency
- Project Management

Career Highlights

Director of Health & Wellness – Population Health Management Organization

Renown Health – Boston, MA 2016 - Current

Renown Health is the largest locally owned not-for-profit healthcare network in Northern Nevada. It has more than 6,500 employees system-wide and is one of Northern Nevada's largest employers.

Strategically coordinate, promote and activate member health and wellness services for each of the Renown Health operating divisions (Hometown Health, Network Services, Acute Services, and Transitional Care Services), across the entire continuum of care and for all of the populations served by Renown Health. Designed the fully integrated educational ecosystem for patients with data driven metric on health and financial outcomes. Created community health network to refer Renown patients into a care net made up of hundreds of organizations across Northern Nevada.

Operations Director

Kroc Center – Boston, MA 2010-2015

State-of-the-art community health and wellness center providing high caliber educational and health programming in partnership with local healthcare providers.

Successfully planned, launched and managed the operations of the Kroc Center, a 90,000 square foot health and wellness center. Designed and implemented educational and health programming with program cycle review process.

Key responsibilities:

- 1) Process design and improvement
- 2) Effective program design and sustainment
- 3) Financial system design and implementation
- 4) Planning, forecasting, & allocation of \$5-6M budget
- 5) Community engagement
- 6) Hospital partnerships & agreements formation
- 7) Analyze financial and operational data
- 8) Formulate recommendations and present data

National Development Director

SAWSO (International Development Organization) – Washington D.C. 2006-2009

The Salvation Army World Services Office (SAWSO) provides international relief and development programs in over 120 countries.

Directed all international development programs for the country of Sri Lanka after the 2004 Indian Ocean Tsunami. Provided leadership and supervision to over 100 local and expatriate staff in the areas of Finance, Accounting, Programs, and Training. Key responsibilities:

- Designed all community-based programming including: Community Capacity Development, Mobile Medical Clinics, and Livelihood Development.
- Managed the budgets, forecast, reporting and project planning/execution
- Conducted high level reviews of all projects in multiple areas and districts across the country

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- Monitored, tracked, and reported measureable outcomes using a Geographical Information System
- Maintained all reporting according donor standards from three different countries using spreadsheets and database systems

Project Budget: \$10.3M

Operations Consultant

Various Locations 2009-2016

Medical Teams International – Sri Lanka & Haiti

Served as expert advisor to the Country Director on the project's development policy, funding partnerships, financial forecasting and contract management for 300,000 internally displaced persons after the war in rural Sri Lanka and hundreds of thousands after the Earthquake in Haiti. Completed a 3600 medical assessment of rural villages after the disasters with military escorts in order to design projects for total restoration of health facilities and personnel. Projects were funded by USAID and UN-WHO with reporting and project compliance requirements. Partnered with the Sri Lankan and Haitian governments to coordinate logistics and navigate policies.

Habitat for Humanity International – Kathmandu, Nepal

Designed and implemented a comprehensive Geographical Information System for the monitoring and evaluation of HfH International's relief efforts in rural Nepal with a budget of \$16M. Designed and executed monitoring and evaluation training and wrote the staff operation manual. Work performed will be highlighted at the Nonprofit Technology Network (NTEN) conference in 2016.

Senior Consultant

Capin Crouse LLC. – Atlanta, GA 2001-2006

Performed accounting and audit consulting engagements. Key responsibilities:

- 1) Consulted clients on accounting standards and compliance, including GAAP and Sarbanes-Oxley
- 2) Acquired keen analytical ability and evaluation skills using technology and investigative practices
- 3) Solely managed accounts and engagement teams comprised of client staff and Capin Crouse accountants
- 4) Mastered the use of Microsoft Office and Database software

Education

Northeastern University, Boston, MA
Master of Business Administration
-Six Sigma

Asbury University, Wilmore, KY
Bachelor of Science in Accounting

Awards

United Nations Association Life Member; United Nations Association of Sri Lanka
Special Recognition of Service; Ministry of Health, Government of Sri Lanka
Excellence Award; Medical Teams International